

Combined Budget (Final Draft)

Canadian Federation of Students and Canadian Federation of Students-Services

July 1, 2013 to June 30, 2014

REVENUE

	FISCAL 2014 COMBINED BUDGET (Final Draft)	FISCAL 2013 REVISED BUDGET	FISCAL 2013 YEAR-TO-DATE (10 Months)	
Membership Dues (CFS 3: CFSS 1)				
Membership dues	\$3,350,000.00	\$3,300,000.00	\$2,110,643.42	64.0%
Membership dues recovery	\$20,000.00	\$20,000.00	\$19,342.25	96.7%
Total Net Membership Dues	\$3,370,000.00	\$3,320,000.00	\$2,129,985.67	64.2%
Interest and Investments (CFS/CFSS)				
Interest on deposits	\$30,000.00	\$18,000.00	\$20,791.63	115.5%
Interest from loans	\$0.00	\$0.00	\$0.00	
Total Interest and Investments	\$30,000.00	\$18,000.00	\$20,791.63	115.5%
SWAP & Travel CUTS (CFSS)				
Royalties	\$27,500.00	\$32,000.00	\$21,883.65	68.4%
Student Work Abroad Program (SWAP) net	\$0.00	\$49,400.00		0.0%
Total CUTS	\$27,500.00	\$81,400.00	\$21,883.65	26.9%
Other Revenue (CFS/CFSS)				
Other - CFS	\$1,000.00	\$1,000.00	\$986.11	98.6%
Other - CFS Services	\$1,200.00	\$1,200.00	\$1,202.39	100.2%
Total Other	\$2,200.00	\$2,200.00	\$2,188.50	99.5%
TOTAL GROSS REVENUE	\$3,429,700.00	\$3,421,600.00	\$2,174,849.45	63.6%

EXPENSE

	FISCAL 2014 COMBINED BUDGET (Final Draft)	FISCAL 2013 REVISED BUDGET	FISCAL 2013 YEAR-TO-DATE (10 Months)	
Administration and Office (CFS/CFSS)				
Automated payroll service	(\$3,000.00)	(\$3,200.00)	(\$2,254.98)	70.5%
Bank and interest charges	(\$1,200.00)	(\$500.00)	(\$1,131.34)	226.3%
Hiring	(\$5,000.00)	(\$4,000.00)	\$0.00	0.0%
Insurance	(\$4,500.00)	(\$4,500.00)	(\$4,206.60)	93.5%
Maintenance	(\$1,000.00)	(\$1,000.00)	(\$96.06)	9.6%
Office equipment, materials and supplies	(\$1,500.00)	(\$2,000.00)	(\$951.07)	47.6%
Postage and courier	(\$2,500.00)	(\$2,500.00)	(\$1,568.56)	62.7%
Translation	(\$12,000.00)	(\$12,000.00)	\$0.00	0.0%
Wages	(\$175,000.00)	(\$140,000.00)	(\$190,695.72)	136.2%
Employer Cost and Benefits	(\$26,000.00)	(\$17,500.00)	(\$29,134.42)	166.5%
Other	(\$1,500.00)	(\$1,500.00)	(\$661.98)	44.1%
Sub-total	(\$233,200.00)	(\$188,700.00)	(\$230,700.73)	122.3%
Allocations (CFS)				
Allocation - Constituency Groups	(\$35,000.00)	(\$35,000.00)	(\$16,922.57)	48.4%
Allocation - National Aboriginal Caucus	(\$52,500.00)	(\$52,500.00)	(\$7,970.41)	15.2%
Allocation - National Graduate Caucus	(\$105,000.00)	(\$105,000.00)	(\$34,340.74)	32.7%
Allocation - provinces	(\$625,000.00)	(\$625,000.00)	(\$289,958.51)	46.4%
Total Allocations	(\$817,500.00)	(\$817,500.00)	(\$349,192.23)	42.7%

	FISCAL 2014 DRAFT BUDGET (1st Draft)	FISCAL 2013 REVISED BUDGET (Final Draft)	FISCAL 2013 Year-to-Date (10 Months)	
Audit				
Audit - CFS	(\$35,000.00)	(\$35,000.00)	\$0.00	0.0%
Audit - CFS.Services	(\$35,000.00)	(\$35,000.00)	\$0.00	0.0%
Total Audit	(\$70,000.00)	(\$70,000.00)	\$0.00	0.0%
Bulk Buying Services (CFSS)				
Handbook Printing				
Design and Layout	(\$19,260.00)	(\$19,260.00)	(\$17,045.00)	88.5%
Printing	(\$870,000.00)	(\$870,000.00)	(\$851,455.58)	97.9%
Printing - extra charge due late submissions by locals	(\$24,650.00)	(\$24,650.00)	(\$24,653.45)	100.0%
Shipping	(\$59,600.00)	(\$59,600.00)	(\$53,118.64)	89.1%
Other	(\$2,950.00)	(\$2,950.00)	(\$3,934.98)	133.4%
Wages	(\$15,000.00)	(\$15,000.00)	(\$12,695.00)	84.6%
Employer Cost and Benefits	(\$1,500.00)	(\$1,500.00)	(\$1,238.88)	82.6%
Advertising	\$15,800.00	\$15,800.00	\$24,337.50	154.0%
Recovery	\$815,000.00	\$815,000.00	\$854,764.96	104.9%
Sub-total: Handbook	(\$162,160.00)	(\$162,160.00)	(\$85,039.07)	52.4%
Health and Dental Insurance				
Administration and office - depreciation	(\$1,000.00)	(\$1,000.00)	(\$552.30)	55.2%
Administration and office - supplies and equipment	(\$1,250.00)	(\$1,250.00)	\$0.00	0.0%
Administration and office - Payroll fees	(\$900.00)	(\$900.00)	(\$754.06)	83.8%
Administration and office - Professional fees	(\$15,000.00)	(\$15,000.00)	\$0.00	0.0%
Administration and office - Rent	(\$21,600.00)	(\$21,600.00)	(\$13,828.50)	64.0%
Administration and office - telephone/fax/internet	(\$4,000.00)	(\$4,000.00)	\$0.00	0.0%
Consortium membership meetings	(\$12,000.00)	(\$12,000.00)	\$0.00	0.0%
Consortium Services and Development - Materials	(\$15,000.00)	(\$25,000.00)	(\$1,964.04)	7.9%
Consortium Services and Development - Travel	(\$7,500.00)	(\$7,500.00)	(\$574.68)	7.7%
Service Delivery - Joint ISIC/Pay Direct Cards	(\$165,000.00)	(\$137,500.00)	(\$131,324.91)	95.5%
Service Delivery - Preferred Provider Network	(\$15,000.00)	(\$15,000.00)	\$0.00	0.0%
Service Delivery - Refund processing	(\$1,500.00)	(\$1,500.00)	(\$733.98)	48.9%
Service Delivery - Website	(\$10,000.00)	(\$10,000.00)	\$0.00	0.0%
Other	(\$250.00)	(\$250.00)	\$0.00	0.0%
National Executive meetings	(\$5,000.00)	(\$5,000.00)	(\$1,796.13)	35.9%
National general meetings	(\$5,000.00)	(\$5,000.00)	(\$2,878.02)	57.6%
Wages	(\$135,000.00)	(\$150,000.00)	(\$119,521.25)	79.7%
Employer costs and benefits	(\$20,000.00)	(\$20,000.00)	(\$16,306.48)	81.5%
Contingency	(\$25,000.00)	(\$25,000.00)		0.0%
Consortium Membership Fees	\$475,000.00	\$550,000.00	\$349,597.74	63.6%
Sub-total: Health and Dental Insurance Service	\$15,000.00	\$92,500.00	\$59,363.39	64.2%
Orientation Materials				
Depreciation - software	(\$1,500.00)	(\$460.00)	(\$459.37)	99.9%
Materials	(\$525,000.00)	(\$600,000.00)	(\$508,260.05)	84.7%
Storage and Shipping	(\$50,000.00)	(\$50,000.00)	(\$61,922.13)	123.8%
Other	(\$500.00)	(\$500.00)	\$0.00	0.0%
Wages	(\$25,000.00)	(\$25,000.00)	(\$9,744.00)	39.0%
Employer Cost and Benefits	(\$3,000.00)	(\$3,000.00)	(\$698.65)	23.3%
Recovery	\$550,000.00	\$600,000.00	\$530,472.17	88.4%
Sub-total: Orientation Materials	(\$55,000.00)	(\$78,960.00)	(\$50,612.03)	64.1%
Website Service				
Contracted Services	(\$125,000.00)	(\$126,900.00)	(\$110,893.61)	87.4%
Recovery	\$40,000.00	\$35,000.00	\$0.00	0.0%
Sub-total: Website	(\$85,000.00)	(\$91,900.00)	(\$110,893.61)	120.7%
Total Bulk Buying Services	(\$287,160.00)	(\$240,520.00)	(\$187,181.32)	77.8%

	FISCAL 2014 COMBINED BUDGET (Final Draft)	FISCAL 2013 REVISED BUDGET	FISCAL 2013 YEAR-TO-DATE (10 Months)	
Building (CFS)				
Cleaning and Maintenance				
Cleaning - equipment and supplies	(\$1,750.00)	(\$1,500.00)	(\$1,299.59)	86.6%
Cleaning - contracted services	(\$14,500.00)	(\$15,000.00)	(\$11,000.00)	73.3%
Garbage and recycling service	(\$6,000.00)	(\$5,750.00)	(\$7,877.64)	137.0%
Elevator maintenance and service	(\$4,250.00)	(\$4,250.00)	(\$3,150.22)	74.1%
Snow removal and related costs	(\$3,500.00)	(\$3,000.00)	(\$3,208.23)	106.9%
Other maintenance and repairs	(\$5,000.00)	(\$3,000.00)	(\$3,414.35)	113.8%
Sub-Total	(\$35,000.00)	(\$32,500.00)	(\$29,950.03)	92.2%
Utilities				
Electricity	(\$15,500.00)	(\$15,500.00)	(\$14,168.48)	91.4%
Gas	(\$4,000.00)	(\$7,000.00)	(\$1,916.51)	27.4%
Water/Sewage	(\$900.00)	(\$900.00)	(\$878.41)	97.6%
Sub-Total	(\$20,400.00)	(\$23,400.00)	(\$16,963.40)	72.5%
Operations				
Property and casualty insurance	(\$12,000.00)	(\$12,000.00)	(\$6,186.93)	51.6%
Property Tax	(\$65,000.00)	(\$65,000.00)	(\$53,560.29)	82.4%
Security	(\$1,250.00)	(\$1,000.00)	(\$1,165.12)	116.5%
Other	(\$3,000.00)	(\$3,000.00)	(\$4,356.00)	145.2%
Sub-total	(\$81,250.00)	(\$81,000.00)	(\$65,268.34)	80.6%
Rent, Suite 1A	\$37,200.00	\$37,200.00	\$31,000.00	83.3%
Rent, Suite 3A	\$26,525.00	\$26,525.00	\$22,771.14	85.8%
Sub-total	\$63,725.00	\$63,725.00	\$53,771.14	84.4%
Total Net Building Expenses	(\$72,925.00)	(\$73,175.00)	(\$58,410.63)	79.8%
Campaigns and Government Relations (CFS)				
Campaigns Strategy	(\$300,000.00)	(\$280,000.00)	(\$146,386.88)	52.3%
Campaign Donations	(\$2,500.00)	(\$2,500.00)	\$0.00	0.0%
Coalitions and Memberships	(\$8,000.00)	(\$8,000.00)	(\$3,125.20)	39.1%
International Affairs	(\$7,500.00)	(\$7,500.00)	(\$3,602.99)	48.0%
Kevin Coleman Student Rights Defense Fund	(\$5,000.00)	(\$5,000.00)	(\$5,000.00)	100.0%
Media Strategy	(\$25,000.00)	(\$25,000.00)	(\$20,050.49)	80.2%
Wages	(\$120,000.00)	(\$100,000.00)	(\$95,663.85)	95.7%
Employer Costs and Benefits	(\$15,000.00)	(\$15,000.00)	(\$11,929.75)	79.5%
Sub-total	(\$483,000.00)	(\$443,000.00)	(\$285,759.16)	64.5%
Campaigns and Government Relations Research (CFS)				
Accommodation, Per Diem and Travel	(\$2,000.00)	(\$2,000.00)	\$0.00	0.0%
Polling	(\$20,000.00)	(\$20,000.00)	(\$11,134.38)	55.7%
Publications	(\$500.00)	(\$500.00)	\$0.00	0.0%
Subscriptions	(\$500.00)	(\$500.00)	\$0.00	0.0%
Miscellaneous	(\$500.00)	(\$500.00)	\$0.00	0.0%
Wages	(\$55,000.00)	(\$55,000.00)	(\$11,652.86)	21.2%
Employer Costs and Benefits	(\$6,000.00)	(\$6,000.00)	(\$837.33)	14.0%
Sub-total	(\$84,500.00)	(\$84,500.00)	(\$23,624.57)	28.0%
Communications (CFS/CFSS)				
ISP, E-mail, and Listserves	(\$10,000.00)	(\$10,000.00)	(\$6,133.83)	61.3%
Photocopying	(\$10,000.00)	(\$10,000.00)	(\$6,805.49)	68.1%
Telephone, Facsimile, etc.	(\$20,000.00)	(\$20,000.00)	(\$17,846.32)	89.2%
Other	(\$1,000.00)	(\$1,000.00)	\$0.00	0.0%
Website	(\$5,000.00)	(\$5,000.00)	(\$2,730.08)	54.6%
Sub-total	(\$46,000.00)	(\$46,000.00)	(\$33,515.72)	72.9%
Depreciation (CFS)				
Depreciation				
Depreciation - building	(\$180,000.00)	(\$200,000.00)	(\$176,723.27)	88.4%
Depreciation - building furniture	(\$5,000.00)	(\$10,000.00)	(\$9,404.32)	94.0%
Depreciation - computers	(\$5,000.00)	(\$11,000.00)	(\$6,478.44)	58.9%
Depreciation - phone system	(\$3,000.00)	(\$2,500.00)	(\$2,477.15)	99.1%
Depreciation - photocopiers	(\$25,000.00)	(\$20,000.00)	(\$10,416.76)	52.1%
Depreciation - software	(\$3,200.00)	(\$1,500.00)	(\$1,553.75)	103.6%
Depreciation - other equipment	(\$500.00)	(\$500.00)	(\$335.80)	67.2%
Sub-Total	(\$221,700.00)	(\$245,500.00)	(\$207,389.49)	84.5%

	FISCAL 2014 COMBINED BUDGET (Final Draft)	FISCAL 2013 REVISED BUDGET	FISCAL 2013 YEAR-TO-DATE (10 Months)	
Discount Program (CFSS)				
ISIC - sales	\$120,000.00	\$120,000.00	\$17,395.64	14.5%
ISIC - cost of sales	(\$45,000.00)	(\$45,000.00)	(\$2,884.15)	6.4%
ISIC - sales commission	(\$60,000.00)	(\$60,000.00)		0.0%
ISIC - CUTS administrative charge-back	(\$85,000.00)	(\$85,000.00)		0.0%
ISIC - CUTS advertising charge-back	(\$25,000.00)	(\$25,000.00)		0.0%
Net ISIC Sales	(\$95,000.00)	(\$95,000.00)	\$14,511.49	0.0%
ISIC - cost of members' cards issuing		(\$30,000.00)		
ISIC - software depreciation	(\$5,500.00)	(\$5,500.00)		0.0%
ISIC - materials and printing	(\$5,000.00)	(\$5,000.00)	(\$5,282.45)	105.6%
ISIC - printer depreciation	(\$22,000.00)	(\$20,000.00)	(\$28,927.19)	144.6%
ISIC - postage and courier	(\$7,000.00)	(\$7,000.00)	(\$1,324.93)	18.9%
ISIC/Studentsaver - discount solicitation	(\$10,000.00)	(\$10,000.00)	(\$3,165.61)	31.7%
ISIC/Studentsaver - guidebook and card printing	(\$30,000.00)	(\$80,000.00)	(\$19,124.37)	23.9%
ISIC/Studentsaver - guidebook and card shipping	(\$2,000.00)	(\$2,000.00)	\$0.00	0.0%
ISIC/Studentsaver - website	(\$600.00)	(\$600.00)	(\$977.00)	162.8%
Other	(\$800.00)	(\$800.00)	\$0.00	0.0%
Software development and upgrading	(\$4,000.00)	(\$4,000.00)	\$0.00	0.0%
Travel	(\$6,000.00)	(\$6,000.00)	(\$5,948.21)	99.1%
Wages and contracts	(\$25,000.00)	(\$15,000.00)	(\$20,210.00)	134.7%
Employer Costs and Benefits	(\$2,000.00)	(\$2,000.00)	(\$4,015.33)	200.8%
Sub-total	(\$119,900.00)	(\$187,900.00)	(\$88,975.09)	47.4%
Total Net Expenses	(\$214,900.00)	(\$282,900.00)	(\$74,463.60)	26.3%

Legal (CFS/CFSS)

Contract, Corporate, Trademark, etc.	(\$120,000.00)	(\$120,000.00)	(\$40,351.67)	33.6%
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Membership Development and Outreach (CFS 3: CFSS 1)

Accommodation	(\$2,500.00)	(\$2,500.00)	(\$654.51)	26.2%
Per Diem	(\$3,500.00)	(\$3,500.00)	(\$494.00)	14.1%
Materials	(\$2,000.00)	(\$2,000.00)	(\$3,066.00)	153.3%
Membership Drives and Referenda	(\$80,000.00)	(\$80,000.00)	(\$40,795.00)	51.0%
Membership Card/ISIC	(\$70,000.00)	(\$70,000.00)	(\$50,000.00)	71.4%
Travel	(\$10,000.00)	(\$10,000.00)	(\$6,366.49)	63.7%
Other	(\$2,000.00)	(\$2,000.00)	(\$495.12)	24.8%
Sub-total	(\$170,000.00)	(\$170,000.00)	(\$101,871.12)	59.9%

	FISCAL 2014 COMBINED BUDGET (Final Draft)	FISCAL 2013 REVISED BUDGET	FISCAL 2013 YEAR-TO-DATE (10 Months)	
National Congress (November) (CFS 3: CFSS 1)				
Accommodation and meals - additional delegates	(\$125,000.00)	(\$110,000.00)	(\$163,492.75)	148.6%
Accommodation and meals - executive members	(\$5,000.00)	(\$5,000.00)	(\$8,427.46)	168.5%
Accommodation and meals - regular staff	(\$10,000.00)	(\$10,000.00)	(\$10,112.95)	101.1%
Childcare - delegates	(\$3,500.00)	(\$3,500.00)	(\$920.00)	26.3%
Childcare - executive members	(\$500.00)	(\$500.00)	\$0.00	0.0%
Childcare - staff	(\$500.00)	(\$500.00)	(\$206.29)	41.3%
Disabled access	(\$3,000.00)	(\$3,000.00)	\$0.00	0.0%
Guest speakers - fees, travel, accommodation, etc.	(\$6,000.00)	(\$6,000.00)	\$0.00	0.0%
Materials and printing	(\$14,500.00)	(\$14,500.00)	(\$18,295.15)	126.2%
Miscellaneous	(\$500.00)	(\$500.00)	(\$776.42)	155.3%
Rental costs - rooms and related equipment	(\$5,000.00)	(\$5,000.00)	\$0.00	0.0%
Rental costs - vehicles	(\$750.00)	(\$750.00)	(\$226.17)	30.2%
Temporary meeting staff - accommodation and meals	(\$1,000.00)	(\$1,000.00)	\$0.00	0.0%
Temporary meeting staff - travel	(\$500.00)	(\$500.00)	\$0.00	0.0%
Temporary meeting staff - salaries	(\$2,500.00)	(\$2,500.00)	\$0.00	0.0%
Translation & interpretation - simultaneous interpretation	(\$25,000.00)	(\$25,000.00)	(\$26,690.60)	106.8%
Translation & interpretation - contract translation	(\$12,000.00)	(\$12,000.00)	(\$9,293.22)	77.4%
Translation & interpretation - other	(\$300.00)	(\$300.00)	\$0.00	0.0%
Travel	(\$85,000.00)	(\$100,000.00)	(\$82,389.32)	82.4%
Travel - executive members	(\$3,500.00)	(\$3,500.00)	(\$2,341.42)	66.9%
Travel - regular staff	(\$3,000.00)	(\$3,000.00)	(\$3,923.58)	130.8%
Small budget subsidies - registration fees	(\$8,500.00)	(\$8,500.00)	(\$5,226.28)	61.5%
Small budget subsidies - travel pool fees	(\$7,500.00)	(\$7,500.00)	(\$4,393.90)	58.6%
Sub-total	(\$323,050.00)	(\$323,050.00)	(\$336,715.51)	104.2%
Registration fees	\$105,600.00	\$105,600.00	\$93,120.00	88.2%
Registration fees - first delegates	(\$26,000.00)	(\$26,000.00)	(\$22,581.82)	86.9%
Travel pool fees	\$89,100.00	\$89,100.00	\$84,708.47	95.1%
Travel pool fees - first delegates	(\$22,500.00)	(\$22,500.00)	(\$20,150.53)	89.6%
Sub-total	\$146,200.00	\$146,200.00	\$135,096.12	92.4%
Total Net Cost	(\$176,850.00)	(\$176,850.00)	(\$201,619.39)	114.0%

National Congress (Spring) (CFS 3: CFSS 1)				
Accommodation and meals - additional delegates	(\$125,000.00)	(\$125,000.00)	(\$50,000.00)	40.0%
Accommodation and meals - executive members	(\$4,000.00)	(\$4,000.00)	\$0.00	0.0%
Accommodation and meals - regular staff	(\$3,500.00)	(\$3,500.00)	\$0.00	0.0%
Childcare - delegates	(\$2,000.00)	(\$2,000.00)	\$0.00	0.0%
Childcare - executive members	(\$500.00)	(\$500.00)	\$0.00	0.0%
Childcare - staff	(\$500.00)	(\$500.00)	\$0.00	0.0%
Disabled access	(\$3,000.00)	(\$3,000.00)	\$0.00	0.0%
Guest speakers - fees, travel, accommodation, etc.	(\$4,500.00)	(\$4,500.00)	\$0.00	0.0%
Materials and printing	(\$16,000.00)	(\$16,000.00)	(\$4,126.62)	25.8%
Miscellaneous	(\$500.00)	(\$500.00)	\$0.00	0.0%
Rental costs - rooms and related equipment	(\$7,500.00)	(\$7,500.00)	(\$2,000.00)	26.7%
Rental costs - vehicles	(\$750.00)	(\$750.00)	\$0.00	0.0%
Temporary meeting staff - accommodation and meals	(\$750.00)	(\$750.00)	\$0.00	0.0%
Temporary meeting staff - travel	(\$500.00)	(\$500.00)	\$0.00	0.0%
Temporary meeting staff - salaries	(\$2,500.00)	(\$2,500.00)	\$0.00	0.0%
Translation & interpretation - simultaneous interpretation	(\$25,000.00)	(\$25,000.00)	\$0.00	0.0%
Translation & interpretation - contract translation	(\$12,000.00)	(\$12,000.00)	\$0.00	0.0%
Translation & interpretation - other	(\$300.00)	(\$300.00)	\$0.00	0.0%
Travel - additional delegates	(\$100,000.00)	(\$100,000.00)	\$0.00	0.0%
Travel - executive members	(\$3,000.00)	(\$3,000.00)	\$0.00	0.0%
Travel - regular staff	(\$2,500.00)	(\$2,500.00)	\$0.00	0.0%
Small budget subsidies - registration fees	(\$8,500.00)	(\$8,500.00)	\$0.00	0.0%
Small budget subsidies - travel pool fees	(\$7,000.00)	(\$7,000.00)	\$0.00	0.0%
Sub-total	(\$329,800.00)	(\$329,800.00)	(\$56,126.62)	17.0%
Registration fees	\$115,000.00	\$115,000.00	\$0.00	0.0%
Accommodation and meals - first delegates	(\$27,500.00)	(\$27,500.00)	\$0.00	0.0%
Travel pool fees	\$100,000.00	\$100,000.00	\$0.00	0.0%
Travel - first delegates	(\$21,500.00)	(\$21,500.00)	\$0.00	0.0%
Sub-total	\$166,000.00	\$166,000.00	\$0.00	0.0%
Total Net Cost	(\$163,800.00)	(\$163,800.00)	(\$56,126.62)	34.3%

	FISCAL 2014 COMBINED BUDGET (Final Draft)	FISCAL 2013 REVISED BUDGET	FISCAL 2013 YEAR-TO-DATE (10 Months)	
National Executive Meetings (CFS/CFSS)				
Accommodation - Executive	(\$10,000.00)	(\$11,500.00)	(\$7,380.60)	64.2%
Accommodation - Staff	(\$5,500.00)	(\$4,000.00)	(\$4,970.86)	124.3%
Childcare - Executive	(\$1,500.00)	(\$1,500.00)	\$0.00	0.0%
Childcare - Staff	(\$1,000.00)	(\$1,200.00)	(\$660.00)	55.0%
Per Diems - Executive Members	(\$4,500.00)	(\$4,500.00)	(\$3,565.45)	79.2%
Per Diems - Staff	(\$3,500.00)	(\$3,500.00)	(\$2,374.11)	67.8%
Travel - Executive	(\$17,500.00)	(\$20,000.00)	(\$13,827.69)	69.1%
Travel - Staff	(\$6,500.00)	(\$5,500.00)	(\$5,543.35)	100.8%
Equipment, Materials, and Teleconference	(\$500.00)	(\$500.00)	(\$318.21)	63.6%
Sub-total	(\$50,500.00)	(\$52,200.00)	(\$38,640.27)	74.0%
National Executive Salaries (CFS/CFSS)				
Gross Salary - Chairperson	(\$43,995.00)	(\$43,350.00)	(\$35,002.80)	80.7%
Gross Salary - Deputy Chairperson	(\$43,995.00)	(\$43,350.00)	(\$35,002.80)	80.7%
Gross Salary - Treasurer	(\$43,995.00)	(\$43,350.00)	(\$35,002.80)	80.7%
Overlap/Transition	(\$10,000.00)	(\$10,000.00)	\$0.00	0.0%
Mandatory Employer Costs	(\$8,650.00)	(\$8,500.00)	(\$7,071.23)	83.2%
Moving Expenses	(\$3,000.00)	(\$3,000.00)	(\$1,378.46)	45.9%
Employer Health Benefits	(\$6,000.00)	(\$6,000.00)	(\$3,355.10)	55.9%
Sub-total	(\$159,635.00)	(\$157,550.00)	(\$116,813.19)	74.1%
Other Expense and Contingency				
Miscellaneous - CFS	(\$2,500.00)	(\$2,500.00)	(\$3,438.73)	137.5%
Miscellaneous - CFS.Services	(\$2,500.00)	(\$2,500.00)	(\$4,164.21)	166.6%
Bad debts	(\$15,000.00)	(\$15,000.00)	(\$1,180.62)	7.9%
Contingency	(\$35,000.00)	(\$65,000.00)	(\$32,369.36)	49.8%
Sub-total	(\$55,000.00)	(\$85,000.00)	(\$41,152.92)	48.4%
TOTAL EXPENSE	(\$3,426,670.00)	(\$3,417,195.00)	(\$2,046,812.63)	59.9%
TOTAL INCOME	\$3,429,700.00	\$3,421,600.00	\$2,174,849.45	
TOTAL EXPENSE	(\$3,426,670.00)	(\$3,417,195.00)	(\$2,046,812.63)	
SURPLUS/(DEFICIT)	\$3,030.00	\$4,405.00	\$128,036.82	